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**From:** William Daniels [/O=REGENERON/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=WILLIAM.DANIELS]  
**Sent:** Tuesday, June 18, 2013 6:23:38 PM  
**To:** Stephen Dressel  
**Subject:** FW: Regeneron\_Projections\_2013\_061813.xls  
**Attachments:** image001.gif; Regeneron\_Projections\_2013\_061813.xls

Regards,  
Bil

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**From:** Clorinda Walley [mailto:cwalley@cdfund.org]  
**Sent:** Tuesday, June 18, 2013 1:53 PM  
**To:** William Daniels  
**Subject:** Regeneron\_Projections\_2013\_061813.xls

Hi Bil,

Attached please find the updated projections as of today.

Regards,

Clorinda

Clorinda Walley  
Executive Director

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Chronic Disease Fund 

CDF DTPA 2013 100%

Cancellation Rate 20%

Growth Rate by Disease Over Previous Year

AMD 5%

Total New Patient Funding Needed	\$	15,914,724
Total Re-Enrollment Funding Needed	\$	18,625,480
Total Projected Funding Needed	\$	34,540,204

	Projected New Patients by Quarter 2013			
	1st	2nd	3rd	4th
<b>Age Related Macular Degeneration Patients</b>	2,344	2,352	2,646	2,363
AMD 1 -Projected Funding Per Patient	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000
AMD 2 -Projected Funding Per Patient	\$ 2,250	\$ 2,250	\$ 2,250	\$ 2,250
Projected Funding Needed By Quarter	\$ 4,804,380	\$ 4,821,600	\$ 5,424,300	\$ 4,843,125
Cancellation	\$ 960,876	\$ 964,320	\$ 1,084,860	\$ 968,625
Total By Quarter	\$ 3,843,504	\$ 3,857,280	\$ 4,339,440	\$ 3,874,500
Projected CY Funding	\$ 19,893,405			
Projected CY Funding Minus Cancellations	\$ 15,914,724			

Rollover Patients Estimated Renewals	
<b>Age Related Macular Degeneration Patients</b>	11,357
AMD 1 -Projected Funding Per Patient	\$ 2,000
AMD 2 -Projected Funding Per Patient	\$ 2,250
Projected Funding Needed	\$ 23,281,850
Cancellation	\$ 4,656,370
Projected Renewal Funding	\$ 23,281,850
Projected CY Funding Minus Cancellations	\$ 18,625,480

<b>Total Need for Renewals + 1st Qtr 2013</b>	<b>\$ 22,468,984</b>
<b>2nd Quarter</b>	<b>\$ 3,857,280</b>
<b>3rd Quarter</b>	<b>\$ 4,339,440</b>
<b>4th Quarter</b>	<b>\$ 3,874,500</b>